

STATEMENT OF REQUIREMENTS

BEVERAGES - COFFEE

INTRODUCTION

The U.S. Pavilion is looking to engage with American brands and service providers to support the delivery of key functional requirements of the Pavilion. This Statement summarizes the U.S. Pavilion’s requirements within specific categories for pre, during and post Expo 2020.

Please review this document and then proceed to complete the U.S. Pavilion Response Form where you will submit your commercial proposal.

FOR FURTHER INFORMATION

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For information about the U.S. Pavilion, please visit our website www.usapavilion.org

REQUIREMENTS OVERVIEW

CATEGORY																											
BEVERAGES																											
SUB-CATEGORY																											
COFFEE																											
REQUIREMENTS SUMMARY																											
<u>OVERVIEW</u>																											
<p>The U.S. Pavilion is looking to partner with companies interested in supporting the Pavilion through the provision of coffee for the commercial (public) food and beverage outlets and corporate / VIP entertaining as part of the Pavilion’s official Business Program. Ideally the supplier will be U.S. based and / or have a strong affinity to American style coffee including brewed / percolated coffee.</p>																											
<u>SPECIFIC REQUIREMENTS</u>																											
<p>Below we have outlined our forecast total volumes of coffee consumption across both public and VIP functions.</p> <p>We envisage that equipment such as coffee machines, grinders, percolators / urns and coffee related accessories would be made available as part of the agreement. Further, barista training should be included to ensure that staff working at the Pavilion are skilled to extract the best product from coffee beans.</p> <p>Finally, depending on the commercial agreement, there is the opportunity for coffee to feature on the Pavilion’s VIP dining menu, for example a signature coffee dessert.</p>																											
<table border="1"> <thead> <tr> <th colspan="3">Product Description & Volume Measurement</th> <th>Forecast Usage</th> </tr> </thead> <tbody> <tr> <td colspan="4" style="text-align: center;">Tea & Coffee</td> </tr> <tr> <td>Coffee – Beans</td> <td rowspan="2">Espresso</td> <td rowspan="2"></td> <td>260</td> </tr> <tr> <td>Coffee – Beans Decaffeinated</td> <td>60</td> </tr> <tr> <td>Coffee - Beans Ground</td> <td rowspan="2">American style - Filter</td> <td rowspan="2"></td> <td>312</td> </tr> <tr> <td>Coffee – Beans Ground Decaffeinated</td> <td>80</td> </tr> <tr> <td>Chocolate – Ground</td> <td>Hot Chocolate</td> <td></td> <td>200</td> </tr> </tbody> </table>			Product Description & Volume Measurement			Forecast Usage	Tea & Coffee				Coffee – Beans	Espresso		260	Coffee – Beans Decaffeinated	60	Coffee - Beans Ground	American style - Filter		312	Coffee – Beans Ground Decaffeinated	80	Chocolate – Ground	Hot Chocolate		200	
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<p>Note: <i>The Pavilion will consider proposals for either full or part services of this category.</i></p>																											