STATEMENT OF REQUIREMENTS
PRODUCE – MEAT, SEAFOOD, DAIRY, NATIVE INGREDIENTS, CONSUMABLES

INSTRUCTIONS
The U.S. Pavilion is looking to engage with American brands and service providers to support the delivery of key functional requirements of the Pavilion. This Statement summarizes the U.S. Pavilion’s requirements within specific categories for pre, during and post Expo 2020. A unique Statement of Requirements has been developed for each of the categories and sub-categories that summarizes all services. Please review this document and then proceed to complete the U.S. Pavilion Response Form where you will submit your commercial proposal.

FOR FURTHER INFORMATION
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REQUIREMENTS OVERVIEW

OVERVIEW
The U.S. Pavilion Management Team are looking to partner with produce suppliers to support in providing fresh ingredients, meat and seafood, dairy products and native ingredients for the commercial food and beverage outlets and corporate hospitality facilities within the Pavilion. Ideally our suppliers will be U.S. based so to ensure these facilities within the pavilion are showcasing United States produce and highlighting the culture and heritage of the country.

SPECIFIC REQUIREMENTS
The U.S. Pavilion has a requirement for quality food and beverage supply throughout its operations. Producers and brands are invited to supply the pavilion in such areas as:

- Meat
- Seafood
- Fruit
- Vegetables
- Vegetarian and vegan products
- Dairy
- Frozen
- Bread and pastries
- Dry goods
- Confectionary
- Native ingredients
- Beverages – Alcoholic

Opportunities for supply including all or a selection of the following activities:

<table>
<thead>
<tr>
<th>Activities</th>
<th>Numbers</th>
</tr>
</thead>
<tbody>
<tr>
<td>VIP Functions</td>
<td>15,000 guests at formal lunches and dinners</td>
</tr>
<tr>
<td>VIP Snack menus</td>
<td>10,000 informal guests</td>
</tr>
<tr>
<td>VIP Gift Bags</td>
<td>25,000</td>
</tr>
<tr>
<td>Public F&amp;B Menu</td>
<td>300,000 anticipated customers</td>
</tr>
</tbody>
</table>

Note: The Pavilion will consider proposals for either full or part services of this category.